



Professor Dr. Mohammad Saeed

Jamia Millia Islamia: Founder Head, Department of Commerce (May 26, 1986 – March 31, 1995); Professor in Commerce (August 14, 1990 – April 30, 1998); Reader in Commerce (July 16, 1984 – August 13, 1990); On Extra Ordinary Leave (April 26, 1995 – April 30, 1998).

Specialization: International Business, Strategic Management, Strategic Marketing, and Global Business Strategies

Dr. Mohammad Saeed has over **50 years** of teaching experience at the university level. His extensive experience includes conducting in-house training and providing consultancy services to a number of international organizations and multinational enterprises. He has conducted numerous researches, and published more than **200 articles** in international journals and refereed conference proceedings. He is a co-author of **‘Encyclopaedic Dictionary of Commerce,’** published in seven volumes, in 1990. He has participated in several international conferences; and has been on academic visits and consultancy assignments to different countries across the globe. He is a recipient of a number of coveted honors and awards, including **‘Citation for Excellence’** (2004), and **‘Best Professor Award’** several times. He was honored in the 2004 edition of **Who’s Who among America’s Teachers**. He is a **‘Fellow’** of (1) World Business Institute, (2) Chartered Management Institute, (3) Indian Commerce Association, and (4) Institute of Administrative Management, as well as an active member of a number of professional bodies, including Academy of Management, Academy of International Business, and International Management Development Association.

Formerly:

- : Professor & Director, Institute for International Business, Minot State University, ND, USA**
 - : Professor, Department of Business Administration, Minot State University, ND, USA**
 - : Professor, Online Programs, College of Business, Minot State University, ND, USA**
 - : Professor & Deputy Director, Management Center, International Islamic University, Malaysia**
 - : Professor & Deputy Dean, Faculty of Economics & Management Sciences, International Islamic University, Malaysia**
 - : Visiting Professor/ Consultant, Universiti Tun Abdul Razak, Malaysia**
 - : Professor & Director (Research Programs), Universiti Tun Abdul Razak, Malaysia**
 - : Professor & Head, Department of Commerce, Jamia Millia Islamia, New Delhi**
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