

Paper Code: BHR-1-MI-1
Paper Title: Principles of Management
Paper Type: Minor
Credits: 4 | Internal Marks: 40 | End Term Exam: 60 | Total Marks: 100

Course Objectives:

- To understand fundamental concepts, nature, and significance of management.
- To differentiate between Classical, Neo-Classical, and Contemporary management schools.
- To explain the four core functions: Planning, Organizing, Leading, and Controlling.
- To identify organizational structures, managerial roles, and delegation strategies.

Course Outline:

Unit I: Foundations and Evolution of Management Thought

- a) Definition, Nature and Importance of Management
- b) Managerial Roles
- c) Classical School of Thought
- d) Neo-Classical and Modern Approaches

Unit II: Planning and Organizing

- a) Fundamentals of Planning
- b) Plans: Types and Objectives
- c) Decision Making
- d) Organizing and Structure

Unit III: Direction and Control

- a) Authority and Delegation
- b) Staffing and Directing
- c) Controlling and Coordination
- d) Budgeting

Essential Readings:

1. Koontz, H., Weihrich, H., & Cannice, M. V. (2024). *Essentials of Management: An International, Innovation and Leadership Perspective* (11th Ed.). McGraw-Hill (India).
2. Drucker, P. F. (2012). *The Practice of Management*. Routledge Publishers.
3. Collins, J. (2001). *Good to Great: Why Some Companies Make the Leap and Others Don't*. Harper Business.
4. Pillai, R. S. N., & Kala, S. (2013). *Principles and Practice of Management*. S. Chand Publishing.
5. Durai, P. (2019). *Principles of Management*. Pearson Education India.